

Message Text

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FROM AF/C

E.O. 11652: GDS

TAGS: MASS, CM

SUBJECT: FY 78 SECURITY ASSISTANCE PROGRAM ESTIMATES

REF: A) STATE 283410 B) YAOUNDE 4482

1. REF (A) ASKS FOR BEST EMBASSY ESTIMATES ON TWO POINTS:

(A) WHAT EQUIPMENT, (IN WHAT QUANTITIES, AND IN WHAT PRIORITY ORDER) WILL GURC PROCURE WITH PROPOSED 5 MILLION DOLLAR FMS FINANCING PACKAGE IN FY 78,, IN EVENT THAT PACKAGE IS APPROVED; AND (B) WHAT EQUIPMENT, (IN WHAT QUANTITIES, AND IN WHAT PRIORITY ORDER) WILL GURC PROCURE THROUGH FMS FINANCING AND FMS CASH SALES, COMBINED, IN FY 1978? QUESTION (B) WHOLLY ENCOMPASSES QUESTION (A) BUT ALSO INCLUDES FMS CASH SALES.

2. POST SHOULD NOTE THAT REQUESTED INFORMATION PERTAINS

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ONLY TO FMS TRANSACTIONS, NOT RPT NOT STRAIGHT

COMMERCIAL SALES. NAPCO'S SALE OF JEEPS, TRUCKS, AND ARMORED CARS, FOR EXAMPLE, WOULD NOT RPT NOT FALL IN THIS CATEGORY.

3. IF THERE IS ANY CONFUSION AS TO WHAT CONSTITUTES FMS AS OPPOSED TO STRAIGHT COMMERCIAL TRANSACTION, THIS WILL

BE CLEARED UP BY CAREFUL READING OF ARMS EXPORT CONTROL ACT AND 10 FAM 750, APPENDIX A, BOTH OF WHICH ARE BEING POUCHED TO POST ON NOVEMBER 25. STATED BRIEFLY, FMS SALE IS TRANSACTION BETWEEN GURC AND USG, EMBODIED IN DD FORM 1513 (LETTER OF OFFER AND ACCEPTANCE) WHICH IS EQUIVALENT TO A SALES CONTRACT. UNDER FMS PROCEDURES, USG PROCURES EQUIPMENT ON GURC'S BEHALF, EITHER FROM EXISTING DOD STOCKS OR BY ORDERING IT FROM MANUFACTURER. TO DATE, THOUGH CAMEROON IS ELIGIBLE FOR FMS CASH SALES, IT HAS PROCURED NO RPT NO EQUIPMENT THROUGH FMS CHANNELS, EITHER ON CASH SALE OR FMS FINANCING BASIS; ALL HAS BEEN PROCURED COMMERCIALY, WITH EXCEPTION OF 249,000 DOLLARS IN MAP MATERIAL GRANT AID IN EARLY 1960'S.

4. ARMS EXPORT CONTROL ACT DEFINES EQUIPMENT WHICH MUST RPT MUST BE PROCURED THROUGH FMS CHANNELS. STATED SIMPLY FMS CHANNEL IS REQUIRED WHERE (A) VALUE OF SALE IS 25 MILLION DOLALRS OF MORE, AND RPT AND (B) ITEM BEING SOLD IS QUOTE MAJOR DEFENSE EQUIPMENT UNQUOTE, I.E., ANY ITEM OF SIGNIFICANT COMBAT EQUIPMENT ON MUNITIONS CONTROL LIST (10 FAM 750, APPENDIX A) HAVING R AND D COST IN EXCESS OF 50 MILLION DOLLARS AND TOTAL PRODUCTION COST OF MORE THAN 200 MILLION DOLLARS.

5. REGARDING FIRST QUESTION POSED BY REF (A), EMBASSY SHOULD GIVE ITS BEST ESTIMATE OF WHAT GURC WILL PROCURE WITH PROPOSED 5 MILLION DOLLARS FMS FINANCING. IT WILL PRESUMABLY BE SOME MIX OF THE THREE ITEMS IN WHICH IT HAS EXPRESSED AN INTEREST. IN ITS SAPRC PAPER, AF/C MENTIONED ONLY M-16 RIFLES AND V-150 ARMORED CARS, PARTLY BECAUSE RADAR PICKET BOATS WOULD PROBABLY EXCEED 5 MILLION DOLLARS AND PARTLY BECAUSE U.S. SOURCES OF THIS ITEM OF EQUIPMENT COULD NOT IMMEDIATLY BE IDENTIFIED. POST MAY WISH

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LEAVE RADAR PICKET BOATS ASIDE IN PREPARING ITS ESTIMATES.

6. REGARDING SECOND QUESTION POSED BY REF (A), POST MUST ADD AN ESTIMATE OF WHAT EQUIPMENT IS LIKELY TO BE PROCURED ON FMS CASH SALE BASIS -- EITHER BECAUSE IT MUST BE PROCURED THROUGH THIS CHANNEL (PARA 4) OR BECAUSE FMS MORE CONVENIENT. FOR REASONS WHICH WILL BE MADE CLEAR IN SEPTTEL, WE SUGGEST YOU NOT RPT NOT INCLUDE BOEING CH-47

CHINOOKS. SINCE WE ARE AWARE OF NO OTHER POTENTIAL PURCHASES FOR WHICH FMS CHANNEL WOULD BE REQUIRED, POST NEED ONLY BE CONCERNED WITH EQUIPMENT FOR WHICH FMS CHANNEL MIGHT BE MORE CONVENIENT. INTO THIS CATEGORY WOULD FALL, E.G., AMMUNITION FOR EQUIPMENT PROVIDED UNDER FMS FINANCING (AMMUNITION IS NORMALLY PROCURED ON CASH SALE BASIS), OR M-16'S OR V-150'S WHICH GURC MAY WISH TO PURCHASE AS

PART OF FINANCING DEAL BUT IN EXCESS OF (PROPOSED) 5 MILLION DOLLARS AVAILABLE. LATTER SITUATION MAY MATERIALIZE IF GURC DECIDES TO APPLY 5 MILLION DOLLAR FMS FINANCING TO LARGER PURCHASE OF E.G., TEN MILLION DOLLARS. IN ITS SAPRC PAPER (OF WHICH EMBASSY HAS COPY), AF/C RATHER ARBITRARILY PROJECTED TWO MILLION DOLLARS IN FMS CASH SALES IN FY 1978, STIMULATED BY PROPOSED FMS FINANCING PACKAGE. ROBINSON

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